



STEVE FRANK
EXECUTIVE DIRECTOR

Steve Frank is an Executive Director with LA Realty Partners. During his 29 years in the real estate industry, Steve has successfully completed over 10 million square feet of transactions totaling several billion dollars in consideration. He has completed over 30 U.S. and World Headquarter transactions for both overseas and U.S. S&P rated companies. His extensive experience includes representing many of the nation's leading institutional owners and developers with the leasing and sale of their properties.

Steve's broad range of experience and analytical approach for solving complex problems is sought out by many of his clients to unlock the value of rare holdings, to structure joint ventures between owners and tenants, and to advise clients on unusual transactions, including the sale of a 5,500-acre lake, over 1,000 acres of timberland, and extraordinary waterfront properties.

Steve started his career at CBRE where he was consistently recognized among the top 25 producers in the world. He has been honored many times by the National Association of Industrial and Office Parks for the Deal of the Year Award, including Citigroup's lease of 410,000 sq. ft., Philips Electronics' lease of 400,000 sq. ft., and the structuring of three interrelated transactions with Sanyo North America, Sanyo Fisher Service Corp., and Ford Motor Company.

EDUCATION AND AFFILIATIONS

- B.S. in Finance and Accounting, Tulane University