



## **MONTE RICHARDSON**

### **DIRECTOR**

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Monte Richardson is a Director with L.A. Realty Partners and has built a successful career specializing in tenant representation. Monte's areas of expertise are corporate multi-market and local tenant representation; occupancy cost reduction strategies; lease analysis; and overall strategic real estate planning.

Monte has represented tenants across California, including major transactions involving Volkswagen of America, G4 Media, Luma Pictures, ION Media Networks, Inc. and Berlitz International.

Prior to joining L.A. Realty Partners, Monte was a Senior Associate with the firm Insignia/ESG, Inc. He began his career as a real estate research specialist, with expertise on numerous Los Angeles submarkets.

#### **EDUCATION AND AFFILIATIONS**

- B.A. in Business, Marketing emphasis, Washington State University