



HUNT BARNETT

PRINCIPAL

Hunt Barnett is a Principal with and Owner of L.A. Realty Partners, and has been a top broker in Los Angeles for more than 38 years. Hunt specializes in advising clients on all aspects of tenant and landlord representation including strategic planning, lease, purchase/sale, consultation, marketing, planning/construction and arbitration issues.

Hunt's vast experience advising tenants, landlords and investors provides his clients with a unique perspective that most brokers cannot provide.

Hunt was a Principal with Madison Partners from 2004 to 2010, and before that Hunt was a Senior Managing Director with Insignia/ESG where his performance and leadership established the Insignia/ESG Century City office as the top brokerage firm in the market at the time of its acquisition by CB Richard Ellis in July 2003. Prior to Insignia/ESG Hunt was with CB Richard Ellis for over 19 years where he was a regional and national top producer.

Throughout his career, Hunt has completed more than 1,300 lease transactions totaling over 13 million square feet. He represents large, institutional commercial real estate firms in providing leasing and disposition services for their West Los Angeles office building portfolios, which comprised of 28 properties and over 9.7 million square feet. For over 15 years Hunt represented a major international defense contractor, in over 40 tenant representation assignment totaling in excess of 4 million square feet.

Hunt has represented numerous local and regional firms in tenant representation assignments while conducting parallel assignments for several national and regional institutional landlords/investors.

Hunt is a past recipient of the Los Angeles Business Journal's "Tenant Broker Award" and "Landlord Broker Award" and has been honored numerous times including "Hot Broker" by the California Real Estate Journal and "Power Broker" by Costar/Commercial Property News. Hunt has frequently been a speaker and/or panelist in front of groups such as: BOMA, BizNow, USC, and real estate, various investor and stock analysts groups. He is often quoted in the press as a market expert, and has appeared on CNBC's "Power Lunch".

EDUCATION AND AFFILIATIONS

- B.A. in American Studies, University of Southern California
- Licensed Salesperson in California
- Supporter of several non-profits and charities
- Married for 28 years with two sons

SELECT MAJOR TENANT REPRESENTATION CLIENTS

CLIENT	SQUARE FEET	INDUSTRY
Northrop Grumman Corp. (40x)	4,000,000	Defense
J&H Marsh & McLennan (8x)	350,000	Insurance
Pircher, Nichols & Meeks (8x)	190,000	Law
Theodora Oringer (7x)	143,000	Law
Gipson, Hoffman, & Pancione (6x)	125,000	Law
Bear Stearns (4x)	110,000	Finance
Epstein, Becker & Green (5x)	106,000	Law
Alschuler, Grossman, Stein & Kahan	80,000	Law
CBSHM / St. Matthews Publishing (7x)	80,000	Publishing
The Copley Press	64,000	Publishing
Ziffren, Brittenham, et al	56,000	Law
Intrepid Investment Bankers (4x)	55,000	Finance
Russ, August & Kabat (3x)	50,000	Law
Stonebridge Holdings, Inc. (3x)	47,000	Real Estate
Fainsbert, Mase & Snyder (4x)	46,000	Law
Kendig & Ross / Sachs & Phelps (3x)	40,000	Law
Ziffren, Brittenham, Branca	40,000	Law
Luma Pictures (3x)	39,000	Entertainment
Liner Yankelevitz Sunshine & Regenstreif LLP	39,000	Law
Herzfeld & Rubin (5x)	39,000	Law
Klee, Tuchin, Bogdanoff & Stern (2x)	39,000	Law
New Horizons Computer Learning Centers	38,000	Tech
Bernstein Fox Whitman & Company (4x)	36,000	Accounting
Bloom, Hergot, Diemer, et al	35,000	Law
Equipment Brokers Unlimited (2x)	35,000	Office Technology
Weinstein Eisen & Weiss (4x)	34,000	Law
Bernstein & Co. / Alliance Capital (2x)	32,000	Finance
Barbanel & Treuer (4x)	31,000	Law

CLIENT	SQUARE FEET	INDUSTRY
Gibson, Dunn & Crutcher LLP	30,000	Law
Quisenberry & Barbanel (2x)	30,000	Law
Businessland (3x)	30,000	Technology
Thirsty.com	30,000	Entertainment
Sibson & Company (2x)	29,000	Consulting
Denton Hall	28,000	Law
King & Williams (2x)	28,000	Law
Marathon National Bank	28,000	Banking
Northern Trust Bank	27,000	Banking
Singer, Lewak, Greenbaum & Goldstein	26,000	Accounting
Rutter, Hobbs & Davidoff (2x)	25,000	Law
Sheppard & Mullin	25,000	Law
DocuSource (4x)	25,000	Technology
Castle Law / Trial Partners (3x)	25,000	Law
Smith Barney	25,000	Finance
Wood, Lucksinger & Epstein	25,000	Law
Ivory Capital (2x)	23,000	Finance
Armstrong, Hirsch, Jackoway, Tyeman & Wertheimer	23,000	Law
Blanc, Williams, Johnston & Kronstadt	23,000	Law
Baker, Silberberg & Keener	22,000	Law
Hearst Corporation	22,000	Entertainment
Weissman, Wolff, Bergman, Coleman & Silverman	19,000	Law
Froley Revy Investments (2x)	18,000	Finance
Danning, Gill, Diamond & Kollitz	17,000	Law
Miller Health Law / Baranov & Wittenberg (4x)	16,000	Law
Horowitz, Zaron & McMahon/Gilbert & Stern (3x)	16,000	Accounting
Industrial Realty Group	16,000	Real Estate
Doll Amir & Eley (3x)	15,000	Law

CLIENT	SQUARE FEET	INDUSTRY
Cogent Valuations (6x)	15,000	Business Valuations
Cliffwood Partners (3x)	15,000	Finance
Novak Contemporary Art (5x)	14,000	Art Dealer
Accountants Overload / Olsten Services	14,000	Finance
Sinclair, Tenenbaum & Company	12,000	Law
Howrey Simon & Arnold	11,000	Law
Stonebridge Capital Management (3x)	10,000	Finance
T.D. Waterhouse	10,000	Finance
Law Offices of Robert Smylie	10,000	Law
Handprint Entertainment	10,000	Entertainment
Lipschultz Law (3x)	8,000	Law
Billet & Kaplan	8,000	Law
Law Offices of Nomi Castle	8,000	Law
Korn Ferry International	8,000	Executive Recruiting
Murphy O'Brien	8,000	Advertising
Sauer & Wagner (2x)	7,500	Law
Weiss, Skolney, Spees, Dankar & Shinderman	7,000	Law
Karlin & Peebles	7,000	Law
The Lightspan Partnership	7,000	Technology
JMG Capital	7,000	Finance
Black Bear Entertainment	5,100	Entertainment
Blackstone	5,000	Private Equity
Law Offices of Steven Heimberg	3,000	Law
Pacific Development Partners	3,000	Real Estate
Law Offices of Charles Larson	2,500	Law
EdCahoots	2,000	Education