

GARY WEISS PRINCIPAL

Gary Weiss is one of the founding Principals of L.A. Realty Partners and has been an active broker in the Los Angeles area since 1987. He started his career at Studley, specializing in the West Los Angeles submarket, focusing on tenant representation. After 13 years at Studley as one of their consistently top-producing brokers, Mr. Weiss left in 1999 to start up the commercial brokerage division of Wall Street investment bank, Donaldson Lufkin & Jenrette, headquartered in Century City. Shortly after DLJ's takeover by Credit Suisse First Boston, Gary left CSFB in January 2002 and joined the JH Snyder Company as Senior Vice President, concentrating on new development, acquisition, and leasing. From there, he opened Madison Partners in Century City in March of 2004, with three other partners, which became L.A. Realty Partners in 2010.

Gary has made his reputation by representing many high profile tenants and has select high end landlord assignments. He has completed over 8.4 million square feet of transactions, and to date, has negotiated over 468 separate real estate transactions.

Additionally, he has represented over 4 million square feet of law firm, entertainment and media companies, and over 2.5 million square feet of transactions in Century City alone.

## **EDUCATION AND AFFILIATIONS**

- B.S. in Business Management, San Diego State University (1979)
- Board of Directors, Juvenile Diabetes Research Foundation's LA Chapter (2010 2016)
- Chairman, Los Angeles Regional Counsel, San Diego State University (2013 Present)
- Board of Directors, Wags & Walks (2015 Present)